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our Houston area properties. Meet our onsite team, and see our business model in action. We can discuss how your family can begin building wealth in real estate. Contact us today at Trey@RealEstateRiches.com.

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How you can use good debt (OPM) to get rich in real

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upside What Ken and his partners do

is find apartment buildings that... 2.

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money to be part
of it. Once they
have a solid
business plan... 3.

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In Real estate you
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through

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Refinancing. Yield-
the ratio of the
annual income
generated by the
investment,
divided by the
dollar amount of
the investment
(p.20) Depreciation
(p.26) As assets go
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can claim the
decrease in value,
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With the global financial crisis of the mid-noughties now but a distant memory, it seems

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Paperback -

October 1, 2001 by

Dolf de Roos

(Author), Robert T.
Kiyosaki

(Contributor) 4.3

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How to Become Rich

Using Your Banker's ...

How To Choose

Your Real Estate

Niche. There's definitely a right (and wrong) way to pick a niche! When it comes to choosing a real estate niche, there are a few things to consider: 1) How

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much money do
you want to make?
You need to know if
your niche can
support your
salary. 2) What's
the average sales
price?

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shows you how to
find great deals
and make great
profits in the real
estate market.

You'll learn why

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Real estate is such a reliable moneymaker and how to achieve the biggest return possible on your investment. Full of time--honored wisdom, proven tactics, and quick--and--easy ...

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is about teaching
listeners how to
build wealth and
passive income
with real estate.
The lessons Trey

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has learned in his 15 years owning rent houses and apartment complexes are invaluable to less experienced investors. Everyone deserves an opportunity to learn to...

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great deals and
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profits in the real
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You'll learn why
real estate is such
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moneymaker and
how to achieve the

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biggest return possible on your investment. Full of time-honored wisdom, proven tactics, and quick-and-easy tips, this book shows you how to find the best properties with the most potential, analyze deals, negotiate and submit offers,

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effectively manage properties, and dramatically increase the value of your real estate without spending much money. If you want to be your own boss and quit the nine-to-five life, Real Estate Riches shows you how.

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If there were one advantage that would make a significant impact on the growth of your real estate portfolio, what would that be? If you are just starting out as a real estate investor, what anxieties or worries might you have?

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What expertise in particular would help you understand market fundamentals and help you achieve your goal of becoming a successful investor and attaining financial freedom? If you're an experienced investor, what

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systems do you have in place to support your growth without making costly mistakes? Have you built up a proper support team? If you are a successful real estate agent, with experience in residential property, what

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could you do to enhance that success in both personal and professional growth? Have you thought about how real estate investing can help you and your business? The answer to these questions lies in a very special kind of

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relationship-the
relationship
between the real
estate investor and
the real estate
agent. Real Estate
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to provide
investors with
insights into the
skills and services
that a
knowledgeable
agent can provide-

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specializes in
meeting the needs
of the investor by
understanding the
investor's mindset,
vision, and goals to
allow them to focus
on the larger
aspects of their
business. Real
Estate Riches is
also intended to
illustrate to the

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agent what an investor's business looks like-from the different strategies and types of properties the investor focuses on, to the specifics of investment towns, neighbourhoods and streets, to timelines and cycles for growing

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the investor's
portfolio. How do
you go about
finding that agent
with the requisite
skills? The answer
lies within the
pages of Real
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Filled with real-life
case studies, tips,
and the hard-won
knowledge that
comes from

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experience, the book is motivational, practical, and useful-and it will be among your wisest investments. "This book really shows professional investors and professional agents how, if done right, both parties can come out with

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better financial results with less hassle by treating the real estate business like any other business-creating long-term relationships in which each party respects the other's profession and treats each other's time like the important

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commodity that it

is." - Don R. Campbell, Author, market analyst,

and investor

"Tahani is an inspiration. She shows firsthand how with the right mindset and the right team you can build a future in real estate while not compromising

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what's truly important." - Philip McKernan, Author of South of 49 and Fire Sale "Tahani's story is powerful, and demonstrates what can happen when you focus on helping people and living your passion. She reveals the 'human' side of real estate, and

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Why it's so important to build a powerful team around you that you can trust." -

Greg Habstritt,

Founder of

SimpleWealth.com

and best-selling

author of The Real

Estate Secret

"Tahani gives the

novice investor a

clear insight into

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the world of a
savvy, investor-
friendly real estate
agent and the
importance of
having someone
with her
experience on your
team. Whether you
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toolbox." - Peter
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real estate market

by applying the
advice in The

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Multimillionaire real
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Donahue Peebles

makes it possible

for you to always

win in real estate,

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provided you have

the right

knowledge and

exercise good

judgment in the

deals you make.

Start with small

investments and

work up to bigger,

more profitable

properties; before

you know it, you'll

be a smart investor

earning large

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Achieve "bullet-proof" wealth in any real estate market The real key to achieving sustained wealth in real estate is finding just the right investment strategy--and then learning how to adapt it to

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changing market conditions. For that, you'll need the help of a mentor with a proven track record. A third-generation real estate investor, James Dicks made his first million before the age of thirty and went on to head his own

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firm. Now, in How

to Buy and Sell
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Real Estate for
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he teams up with
fellow real estate
investor and

wealth-building
expert J.W. Dicks to
help you map out a
winning strategy

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dream of financial
freedom.

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level of experience
or bankroll size,
this book will put
you in the position
to start making
serious money in
real estate--right
away! Step-by-
step, you'll learn
how to Find and

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winning offers and
money-making
contracts Negotiate
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Take advantage of
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creative financing
techniques Master
more than 25
proven investment
strategies,

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including buy-hold-sell, rentals, flipping, equity sharing, lease options, and more

Allow me to share my story with you. My name is Cory Boatright. I am 35 years old and since my early twenties I have started, run, or been directly

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involved with almost 40 different companies. I have sold everything from Ginsu knives on eBay, Kirby vacuum cleaners door-to-door, all the way to \$50,000 high-end electronics Online. Out of the forty-something companies only

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TWO of them ever proved to be worthwhile endeavors. The other thirty-eight I decided to call "business therapy." Interestingly enough, both of the successful companies harnessed the power of the Internet to make

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their profits. After bringing in almost 4 million dollars in sales from my first start-up. I sold it and directed my passion to the world of real estate investing. Why real estate? Well, most of my affluent customers in my first business owned real estate

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so I knew there was something to be learned in that industry. I was a complete novice to it And...oh...by the way before I forget...did I mention that I didn't even graduate from high school? Apparently my drive to succeed coupled

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with my persistence to not fail clouded my judgment of the value of a formal education. So instead, I settled for a G.E.D. I'm not looking for any pity-party. I just mentioned this to demonstrate that if a highschool dropout can make

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it, the doors are open for just about anyone else to do it too. Now fast forward a bit into my real estate experiences. I started out being a "bird dog" which means I was out finding good deals on properties and getting paid a finders fee for it.

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That fee was usually \$500 - \$1,500. After I learned how much money the investor was making selling the houses I was bringing him, I quickly learned how to assign, wholesale and flip distressed properties. That brought in checks

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anywhere from To
\$3,000 - \$10,000.
Not bad, but I had
a hunch those
properties were
worth a lot more
after they were
fixed up. So I
decided to put
together a
"skeleton" rehab
crew and thought I
would make
\$15,000 - \$30,000

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per deal, but I was sadly mistaken. My rehab attempts ended up being more of a mirage instead of a real profit center. My \$30,000 paydays actually came out to be more around \$17,500 after considering all the contractor frustrations,

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material costs, labor, marketing, selling and other holding costs.

Needless to say I had more fun assigning contracts. It wasn't until around 2004 that I stumbled my way through a short sale and I made over \$30,000 on that deal! That

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was the most money that I had ever made on one single real estate transaction. I couldn't believe the lender would accept less than what was owed for a payoff. I was immediately hooked and quickly learned everything possible about the

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short sale process. The more I learned about Short Sales, the more I was asked by other investors to partner on deals. I quickly became known as the local "go-to" guy for doing short sales. Other investors continually asked me how they too

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could learn how to do what I was doing. So after being asked by numerous fellow investors to teach and coach them on the subject, I decided to "dive in head first" and write my first information product/home study course. What I discovered in real

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estate investing To

was something I
never expected.

Not only was the

short sale niche

secretive, but the
entire industry.

And the "real truth"

was shared only
amongst a small,

tight knit group of
investors, but not

anymore. I've

cornered the "top

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Riches" in their niche

of real estate

investing and

forced them to

talk. When you

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going to be smarter

and wiser newbie

or advanced real

estate investor.

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benefit and close
legal loopholes for
your protection.

Reveals how real
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can make one rich,

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to borrow money to
invest

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changing attitudes
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getting start-up
capital, achieving a

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positive credit
rating, using
government
programs, and
purchasing
valuable
properties. Reprint.
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Commercial Real
Estate Investing
reveals all the

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differences between residential and commercial investing and shows you how to make a bundle. De Roos explores the different sectors—retail, office space, industrial, hospitality, or specialist—to help you discover which

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is right for you. He shares key insights on finding tenants and avoiding vacancies, financing large investments, managing property, setting a tax-smart corporate structure, and take full advantage of tax breaks.

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