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marketing efforts. If you can identify

what customers want, need, and can

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achieve outstanding results. This

indispensable guide contains 21

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Tracy; Release date: June 2014;
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Marketing (The Brian Tracy Success Library) [Book]

Marketing Genius In this book Brian Tracy gives you powerful questions with relevant examples to effectively market your product or service.

Applying these ideas across my Focal Point business I have been able to secure and dominate market segment and make hundreds of new sales every year through strategic alliance.

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Library convince customers that they need it. But the key to successful marketing--and a successful business for that matter--is already knowing that what you are offering is what the public has been searching for!

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