

Read Book Beer
Operations
Anadolu Efes
Beer
Operations
Anadolu
Efes

Getting the
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operations
anadolu efes now
is not type of
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*The best
commercial ever
- Anadolu Efes !*

#398 | Efes
Pilsen /
Pilsener |
Anadolu Efes |
*51: Anadolu Efes
Brewery: Efes
Pilsener*

Beer Review ~
Efes Draft ~

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Anadolu Efes

Anadolu Efes

Istanbul - FC

Bayern Munich |

Anadolu Efes

Play book OUT

NOW! Our book

Beer School: A

crash course in

craft beer | The

Craft Beer

Channel #554 |

Efes Pilsener

Fici / Draft |

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~~Anadolu Efes |~~

~~Real Madrid -~~

~~Anadolu Efes~~

~~Istanbul~~

~~Highlights |~~

~~Turkish Airlines~~

~~EuroLeague, RS~~

~~Round 21 Team~~

~~Profile: Anadolu~~

~~Efes Istanbul~~

~~Bomonti (Anadolu~~

~~Efes) |~~

~~TheBEERSgoneBAD~~

~~#58 Anadolu~~

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Efes \ "books

for tickes \ "

campaign ЧТО

БУДЕТ ЕСЛИ ПИТЬ

ПИВО КАЖДЫЙ ДЕНЬ

~~Making beer from~~

~~kits - Part 1~~

Chemistry of

Beer - Unit 1 -

Overview of

Brewing

Washington

Football Team |

Head Coach Ron

Read Book Beer Operations

~~Rivera Press~~

~~Conference Efes
pilsende skandal~~

~~Efes Pilsen~~

~~\ "Shock Cold" \~~

~~Beer Manifest~~

~~Video Vedat~~

~~Milor'dan Biraya~~

~~Dair... 10 Best~~

~~Home Brew Kits~~

~~2018 Louisiana~~

~~Beer Reviews:~~

~~Efes Pilsener~~

Efes Premium

Read Book Beer Operations

Pilsener : Efes

Albino Rhino

Beer Review ~~Book~~

~~Casting Contest~~

~~— by the Anadolu~~

~~Efes İlkokulu~~

~~School (Turkey)~~

~~#1518 Anadolu~~

~~Efes | Amsterdam~~

~~Navigator |~~

~~Turkey Focus on:~~

~~Krunoslav Simon,~~

~~Anadolu Efes~~

~~Istanbul Anadolu~~

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Efes Anadolu Efes

*Appreciation to
Pubinno | Tuğrul
Ağırbaş and
Koray Anar*

Highlights:

Anadolu Efes

Istanbul-Real

Madrid Anadolu

Efes Istanbul -

Maccabi Playtika

Tel Aviv

Highlights |

EuroLeague, RS

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Round 7 **The Beer**

Book - An

**Introduction to
the Beer Book**

Classic Games,

2009-10 RS R7:

Partizan

Belgrade-Efes

Pilsen Istanbul

~~Beer Operations~~

~~Anadolu Efes~~

He joined our

Group in 1997

and worked as

Read Book Beer Operations

Anadolu Efes

Specialist until
2000, Finance
and

Administrative
Affairs Manager
at the Efes

Ukraine between
2000-2001, Efes
Beer Group

Strategy and
Business

Development
Manager between

Read Book Beer Operations

Anadolu Efes,
Efes Beer Group
Strategy and
Business
Development
Director between
2005 and 2008
and Chief
Financial
Officer (CFO) of
Anadolu Efes
between 2008
-2012. Çaka
worked as the of

Read Book Beer Operations

~~Chief Financial~~
Officer (CFO) of
Anadolu Group
between 2013 and
2018.

~~Beer Group~~
~~Management~~
~~Anadolu Efes~~
Operating with 3
breweries, 2
malteries and 1
hops processing
facility in

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Turkey, Anadolu Efes is the largest brewer of the country. The company has an annual total production capacity of 8.0 mhl of beer and 125 thousand tons of malt in Turkey.

~~Anadolu Efes~~

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~~Anadolu Efes~~
The Russian
operation of
Anadolu Efes,
which has the
largest share of
sales volume in
beer operations
and started its
operations with
the
establishment of
the Moscow-Efes
Brewery ("MEB")
in 1999, became

Read Book Beer Operations

even stronger in 2006, with the purchase of the world's seventh largest producer of the period, Krasny Vostok beer group, and establishing a business alliance with SABMiller in 2012.

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~~Anadolu Grubu~~
Anadolu Efes

SABMiller to
transfer its
Russian and
Ukrainian beer
businesses to
Anadolu Efes
Anadolu Efes to
transfer a 24%
equity stake to
SABMiller by way
of a capital
increase Anadolu
Group will

Read Book Beer Operations

Anadolu Efes
control 42.81%
of Anadolu
Efes's enlarged
share capital
while pursuant
to a
shareholders'
agreement, the
Anadolu Group
will maintain
control of
Anadolu Efes

~~Anadolu Efes~~

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~~BEER OPERATIONS~~

Turkey Beer
Operations *

GlobalData
**Volume share
FY2019, Nielsen
Low per capita
consumption of
11 liters*
offering a
growth potential
Growing
population with
1.4% annual

Read Book Beer Operations

~~Anadolu Efes~~
growth rate in
2019 ... a
proforma basis
for Anadolu Efes
and CCI
throughout the
earnings
release.

~~November 2020~~

~~INVESTOR~~

~~PRESENTATION~~

BEER OPERATIONS

2Q2016 & 1H2016

Page 22/48

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FINANCIAL Efes

RESULTS

CONFERENCE CALL

ROBIN GOETZSCHE

- BEER GROUP

PRESIDENT & CEO

... Beer Group

Anadolu Efes

Significant

portion of debt

is fixed,

minimized

interest rate

risk 80% 20%

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~~Anadolu Efes~~
1H2016 Fixed

Floating 70% 30%

1H2015 77% 23%

1H2016 Fixed

Floating 70%

~~BEER OPERATIONS~~

~~— Anadolu Efes~~

Beer Group

President and

Anadolu Efes CEO

Can Çaka's

Comments ...

Soft drinks

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Aradolu Efes also had a resilient volume performance, driven by the superior performance in Pakistan and Middle East while domestic volumes significantly recovered compared to the

Read Book Beer Operations

~~Anadolu Efes~~
first half. We
are also very
happy to have
delivered TL 1.9
billion Free
Cash Flow in ...

~~Beer Group
President and
Anadolu Efes CEO
Can Çaka's
Comments
Anadolu Efes
BEER~~

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OPERATIONS BEER

OPERATIONS

FY2009 Results

Conference Call

Presentation

Alejandro

Jimenez Can Çaka

31.03.2010

Alejandro

Jimenez Can Çaka

EFES BEER GROUP

PRESIDENT CFO. F

orwardForward--L

ooking Statement

Read Book Beer Operations

Looking Efes

Statements This presentation may contain certain forward-looking statements concerning

~~Anadolu Efes~~

~~BEER~~

~~OPERATIONS~~

~~OPERATIONS~~

Anadolu Efes

BEER

Read Book Beer Operations

OPERATIONS BEER

OPERATIONS

FY2010 Results

Conference Call

Presentation

Alejandro

Jimenez Can Çaka

30.03.2011

Alejandro

Jimenez Can Çaka

EFES BEER GROUP

PRESIDENT CFO. F

orwardForward--L

ooking Statement

Read Book Beer Operations

Looking Efes

Statements This presentation may contain certain forward-looking statements concerning

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~~BEER~~

~~OPERATIONS~~

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Anadolu Efes

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~~OPERATIONS BEER~~

OPERATIONS

1H2010 Results

Conference Call

Presentation Can

Çaka 26.08.2010

Can Çaka CFO

~~Anadolu Efes~~

~~BEER~~

~~OPERATIONS BEER~~

~~OPERATIONS~~

(1) United

Nations (2)

Read Book Beer Operations

Aefes estimate

(3) Nielsen,

January–December

2019 (4)

GlobalData (5)

Other than the exports by Efes Beer Group to the whole world, Anadolu Efes has organizations (either directly owned or through the controlling

Read Book Beer Operations

companies) in
Belarus and
Azerbaijan that
carry out and/or
coordinate the
marketing, sales
and distribution
of group
products.

~~Operations—~~
~~Anadolu Efes~~
Anadolu Efes
currently

Read Book Beer Operations

Anadolu Efes continues its operations as a global company, which exports three quarters of its production. In terms of sales volume, it is the 6th largest brewer in Europe, and the 11th largest in the world.

Read Book Beer Operations

Exporting
Anadolu Efes
products to over
70 countries,
Anadolu Efes is
one of the key
players in the
region with a
total of 15
breweries, six
malt production
facilities and
one hops
processing
facility across

Read Book Beer Operations

~~Anadolu Efes~~

Turkey,
Kazakhstan,
Russia, Moldova,
Georgia and
Ukraine

~~Efes Beverage
Group~~

~~Wikipedia~~

ANKARA (Turkey),
November 6
(SeeNews) -

Turkish beer and
malt producer

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Anadolu Efes

[IST:AEFES] said its net profit rose to 1.3 billion lira (\$152.2 million/128.4 million euro) in the first nine months of 2020, up 15% year-on-year.

Read Book Beer Operations

~~Efes grows 9 mo
net profit,
revenue~~

In this case
study, the
students are
required to
build a multiple
linear
regression model
that explains
the monthly beer
demand in Turkey
to help Efes

Read Book Beer Operations

~~Beverage Group~~
in its beer
demand
predictions....

~~Case Article For~~
~~ecasting Beer~~
~~Demand at~~
~~Anadolu Efes ...~~

Anadolu Efes
runs its
international
beer operations
through Efes

Read Book Beer Operations

Breweries Efes

International NV
("EBI"), its
100% subsidiary
based in
Netherlands.

Anadolu Efes is
also the main
shareholder of
Coca-Cola
İçecek A.Ş.

("CCI"), which
runs Coca-Cola
operations in

Read Book Beer Operations

~~Anadolu Efes~~
Turkey and
abroad. Making
about two-thirds
of its net sales
in international
markets, Anadolu
Efes is Europe's
6th and the
world's 16th
largest brewer
by sales volume.

~~About Anadolu
Efes~~

Read Book Beer Operations

o Margin Efes

improvement led
by beer segment,
especially
international
beer operations
Strong free cash
flow generation
Lower
consolidated net
leverage ratio
at 2.0x as of
2015-end vs
September 30,

Read Book Beer Operations

2015 Anadolu Efes

Efes was awarded
the First Prize
by TKYD*

according to the
CG Rating it
holds 4

*Corporate
Governance
Association of
Turkey

~~BEER OPERATIONS~~

~~March 4, 2016~~

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~~FY2015 . . .~~
~~Anadolu Efes~~

~~Anadolu Efes~~

Anadolu Efes
currently has
operations in 10
countries and
production in 6
countries with
its 15
breweries, 6
maltries and 1
hops processing
facility. With
its 40+ brands,

Read Book Beer Operations

8000+ employees
and 70+
exportation
countries
listed, Efes
defines the key
element in their
business model
as “excelling at
quality and
operational
performance
while respecting
the sustainable

Read Book Beer Operations Anadolu Efes priorities”.

~~Efes Russia: How
operations react
to regulations~~

~~...~~

Anadolu Efes
beer operations
account for 21%
of consolidated
Group volumes
and 20% of
EBITDA. Within
Beer, Turkey

Read Book Beer Operations

comprises 24% of volumes and 64% of EBITDA, with the

International operations making up the rest. Within Turkey, volumes fell 12.3% and EBITDA dropped 23.4%, although revenues actually rose

Read Book Beer Operations (+5.1%). Efes

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